**Tong (Tony) Yang**

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**Dear Hiring Manager,**  
  
I am writing to express interest in the position of "#position" on "#website". I have included a copy of my resume for your review. You will find that my experience perfect matching this position.  
  
I have worked in 2 large-scale banks in China for more than 20 years, with extensive banking business knowledge and IT expertise, and a deep understanding of internal processes and security requirements.  
  
**I am familiar with the tools that you require for the job:**

**OS :** Cisco , Linux, Windows , VMware, HP\_Unix, AS400

**Hardware:** Server, Router , Switch , Firewall, PC , Printer, ATM , POS ….

**Software :** C, Python, Mysql, DB2, Visual Foxpro, Javascript, Shell script …

**Cloud:** AWS, Azure, Ali ,Github

**Tools:** Ftp, Telnet  
  
**Below is a comparison of your job requirements and my qualifications:**

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| **Your Requirements:** | **My Qualifications:** |
| What can you bring to TD? | I can bring a wealth of work experience to TD, improve work efficiency and save operating costs. Just as I went from the Agricultural Bank of Qingdao, China to CITIC Bank in Shanghai, I implemented virtualization services for CITIC Bank, integrated more than 300 servers with VMware, and saved a lot of money. I developed business monitoring software to monitor the operation of business systems in real time. With the help of chips programming technology, the automatic alarm function of the network business needs to be realized... In addition, there is a very important point: I understand the internal processes of the banking industry better than others, especially the requirements for system security and network security. TD Bank No high training costs are required. |
| University, College degree or equivalent experience with Network Tooling & scripting. | 2 years of computer science University degree  2 years of accounting College degree.  With:  Cisco Certified Network Professional (CCNP)  Certified of Financial Planner (CFP)  Certified Information System Security Professional (CISP) |
| Practical hands-on networking and systems administration experience, including experience configuring various Network Tools & Appliances. | Has a wealth of hands-on experience, participate in and guide the network design and integrated wiring of no less than 5 business outlets, the daily work is to configure the network router, monitor the core system operations and update the applications. |
| Experience working in Agile environment is definite plus. | In team development, I also often do some lightweight tasks, such as system installation, data query, scheduled updates, scripting via python or shell script, etc. |
| Highly proficient in Scripting languages (Python, Perl, JavaScript) | Proficient in python, familiar with perl and javascript. Developed a lot of python applications, such as multi-threaded ping, monitoring various server processes, crawling webpage data, etc. |
| Solid understanding of AWS and cloud solutions architecture. | Understanding of AWS very well. Apps that have deployed VPNs |
| Documentation skill to maintain process & knowledge base documents and also to keep updated network diagrams, systems and configurations. | Yes. The documents include architectural blueprint, network topology, update of the vital system, daily maintenance records, etc., are backed up and kept in accordance with regulations. Paper documents need to be bound and kept, electronic documents need to be kept at constant temperature and humidity, and regular inspections are carried out. |
| Experience in working in SD WAN environment is highly desirable. | Yes, with WAN/LAN network design and setup experience. |
| Experience with assessing operational readiness requirements, HLD, LLD, failover design assessment in a similar role will be a definite plus. | Yes. With the ability to design and configure the network as needed, including load balancing, redundancy and how to connect the devices, what IP addresses to use, etc. |
| Strong problem solving, troubleshooting, and analytical skills | Yes. These problems include business problems from bank outlets, equipment failures, network failures, server failures, desktop system failures, etc., including dealing with equipment vendors, and dealing with many problems. |
| Strong team player and results oriented individual with a high degree of self-motivation. | Yes. I have good interpersonal relationships. Always help colleagues, including on duty, to deal with emergencies... |
| Cisco Certified Network Associate (CCNA) | Yes.I am CCNP. |
| AWS/Azure/VMware Certification. | No, I don't have paper certification, but I have a lot of practical experience. If really need, I will get these certifications at work. |

I would welcome the opportunity to discuss your job requirements and my qualifications with you.

Thank you in advance for your consideration.

Tong(Tony)Yang